

ATTACHMENT #15

POTENTIAL RATES & FEES ADJUSTMENTS & REVENUE:

(note: estimated revenues are the additional revenues generated on an annual basis)

NEW

Filing Fee for Lease Action Request--\$100: A Lease Action Request (Assignment, New Lease, Extension/Amendment, Collateral Assignment, Cancellation) requires the attention of the following people: Airport Business Manager, Airport Manager, Airport Admin Asst., Accounts Receivable Technician, Assessor's Admin Asst. This takes a considerable amount of time and resources. *Changed per comparison with ANC/FAI both at \$100.*

Estimated Revenue	\$1,000
-------------------	---------

FY14 Security Fee-- \$1.00 per enplaned Screened Passenger: As stated earlier, the cost of airport security has increased, but the reimbursement by TSA has continued to decrease with the possibility that the Federal government will terminate these grants in the near future. Much of the security is dedicated to the screening checkpoint and the SIDA areas by regulation, but is also required on the airfield for general aviation and small commercial.

Estimated Revenue	\$260,000
-------------------	-----------

This new fee category was introduced in February 2012 for airlines to discuss with their corporate office; giving enough time for budget consideration.

CHANGES

Land Lease Rates:

Currently we have three types of land leases (since 2008)—

\$0.52/sf/yr	Main Ramp
\$0.43/sf/yr	Other Ramp
\$0.17/sf/yr	Undeveloped land
\$0.65/sf/yr	Landside Non-Aviation

Suggested land leases changes (based on ANC CPI over 4 years)—

	Estimated Additional Revenue	
\$0.57/sf/yr	Commercial Ramp	\$ 6,159
\$0.47/sf/yr	Other Ramp	\$30,514
\$0.19/sf/yr	Undeveloped land	\$ 1,480
\$0.71/sf/yr	Landside Non-Aviation	\$ 3,229

Suggested language changes: “Commercial” Ramp would replace “Main” Ramp, to include commercial leases on the airfield; not just main ramp. This language change would also generate additional revenue by upgrading the designated commercial lease activity.

Suggested ADDITION to above Land Lease Rates--

\$0.80/sf/yr	SIDA land lease	Estimated Additional Revenue	\$ 28,719
--------------	-----------------	------------------------------	-----------

Currently we have 3 tenants that allow Part 1548 air cargo operations on their leased premises. The air cargo in these areas has special SIDA rules and required security checks on the part of the airport. As long as these land leases are used for the purpose of air cargo; higher lease rate due to random inspections and additional security requirements.

ATTACHMENT #15

Float Pond Tie Down Rates:

Currently— (since 2007)

\$45/mo (\$360/yr) for Privately Owned docks.

\$60/mo (\$480/yr) for Airport Owned docks.

Suggested Change—

Float Pond rates were based on annual rate for approximately 8 months of use.

\$ 90/month for Privately Owned docks North & South side (\$720/yr)

\$150/month for Airport Owned docks North & South side (\$1,200/yr)

\$150/month Privately Owned docks West Finger (\$1,200/yr)

Estimated Revenue Increase \$26,300

Note: Lake Hood Charges \$105/month, billed full year (\$1,260 annually), FAI \$45-70/month

CBJ moorage fees. Rates vary by Juneau harbors: Min. \$568/year (skiff), \$4.08-\$6.81/foot/month (30' space = \$1,469-\$2,452/year)

Aircraft Parking & Tie-down Rates:

	Currently – (since 2007; transient since 2005)	<i>Suggested</i>	<i>Est Revenue Increase</i>
Main Ramp >12,500 lbs.	\$220.00/month	\$500.00/month *	\$ 3,360
Overnight Air Carrier Gate/ Cargo)	\$220.00/month	\$500.00/month *	\$ 6,720
Main Ramp Air Taxi (small box)	\$ 65.00/month	\$ 75.00/month	\$ 2,160
Main Ramp Air Taxi (large box)		\$100.00/month	\$ 1,680
Hard surface parking	\$ 49.00/month	\$ 60.00/month	\$ 8,844
Gravel surface parking	\$ 38.00/month	\$ 50.00/month	\$ 4,032
Transient < 6,001 lbs (non-commercial)	\$ 5.00/ 24 hours	\$ 10.00/ 24 hours**	\$ 50
Transient < 6,001 lbs (commercial)		\$ 25.00/ 24 hours**	\$ 1,250
Transient 6,001 – 12,500 lbs.	\$ 50.00/ 24 hours	\$ 75.00/ 24 hours	\$ 100
Transient 12,501 – 100,000 lbs	\$135.00/ 24 hours	\$175.00/ 25 hours	\$ 800
Transient > 100,000 lbs	\$200.00/ 24 hours	\$500.00/ 24 hours	\$ 1,500
Jetway 5 Use (excl. Alaska Air)	\$100.00/per use/turn	\$500.00/ 24 hours	rare

Additional language: All parking spaces are designated one aircraft per space. Any additional aircraft parked in/near/around a parking spot, or any aircraft not within an aircraft space will be assessed the daily transient fee rate for size/type of aircraft/operation.

*For the same reason as stated above for the SIDA land lease rates, these air carrier parking spots fall under the required Federal checks and inspections by the Airport.

**Reminder: Transient General Aviation is free for first 2 hours

**Commercial operator pays fee upon parking (no grace period).

ATTACHMENT #15

Fuel Flowage Fees:

Currently (signatory) – (note: non-signatory is 25% more currently at \$0.20/gallon)
 \$0.155 AV gas (GA, small commercial) (*since 2010*)
 \$0.155 Small Jet (& helicopter) (*since 2010*)
 \$0.125 Large Commercial Jet (*since 7/1/2012*)

Each \$0.01 increase yields the following additional revenue:

AV gas (GA, small commercial)	Estimated Increase	\$ 3,550
Small Jet (& helicopter)	Estimated Increase	\$ 8,240
Large Commercial Jet	Estimated Increase	\$28,500

Landing Fees: (since 7/1/2012)

Currently (signatory) – (note: non-signatory is 25% more; currently \$2.73/per 1,000 lbs.)
 \$2.18/ per 1,000 lbs (or fraction thereof) for all aircraft 12,500 lbs or more

<i>Each \$0.01 increase yields</i>	Estimated increase	\$ 7,000
<i>Each \$0.10 increase yields</i>	Estimated increase	\$70,000

Commercial Vehicle Access Fees:

Ground Transportation (since 2001):

Currently	<u>1-7 PAX</u>	<u>8-16 PAX</u>	<u>17 or MORE*</u>
Annual	\$125.00	\$165.00	\$200.00

*Company cap for tour buses etc. at \$4,000 (*since 2004*) Note: this change is important since the major tour companies have merged into one company. The one super company now registers 92 buses, van and baggage trucks.

<i>Suggested:</i>	\$150.00	\$200.00	\$250.00*
Estimated Add'l Revenue	\$1,600	\$300	\$200

**Company cap suggested increase to \$10,000* due to the merge in companies several years ago. Airport provides special spaces and areas for baggage staging in terminal at no cost. Currently 92 buses, vans, baggage trucks registered to this company.

Estimated additional revenue: \$6,000

Commercial Pick-up/Delivery (since 2001):

Currently	<u>1st Vehicle</u>	<u>Each Add'l Vehicle</u>
	\$125.00	\$15.00
<i>Suggested:</i>	\$150.00	\$25.00
Estimated Add'l Revenue	\$225.00	\$190.00

ATTACHMENT #15

AOA Permits (since 2001):

	<u>1st Vehicle</u>	<u>Each Add'l Vehicle</u>
Currently	\$190.00	\$20.00
Suggested:	\$230.00	\$35.00
Estimated Add'l Revenue	\$360.00	\$540.00

Water/Sewer (since 2004):

This is a separate Regulation. Staff suggests that rates be addressed in a special meeting at a later date.

Rental Car Ready Car Lot (since 2010):

Currently \$60/month

Suggested: \$75/month

Estimated Additional Revenue \$22,500